



Intercompany Integration Solution for SAP Business One

Intercompany Trade

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OVERVIEW

The Intercompany integration solution for SAP Business One enables businesses running SAP Business One to manage Intercompany transactions for multiple companies by automatically replicating corresponding transactions between the company databases.

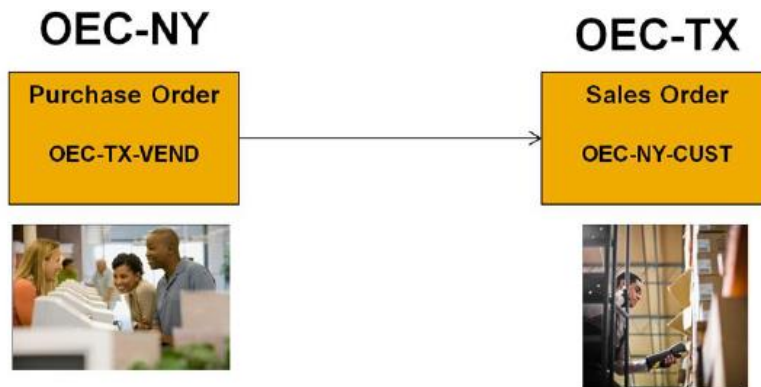
Consider a sales subsidiary that buys finished goods from a manufacturing plant. When the sales subsidiary creates a Purchase Order in its SAP Business One application, the solution automatically triggers the creation of a sales order transaction in the SAP Business One application of the manufacturing plant.

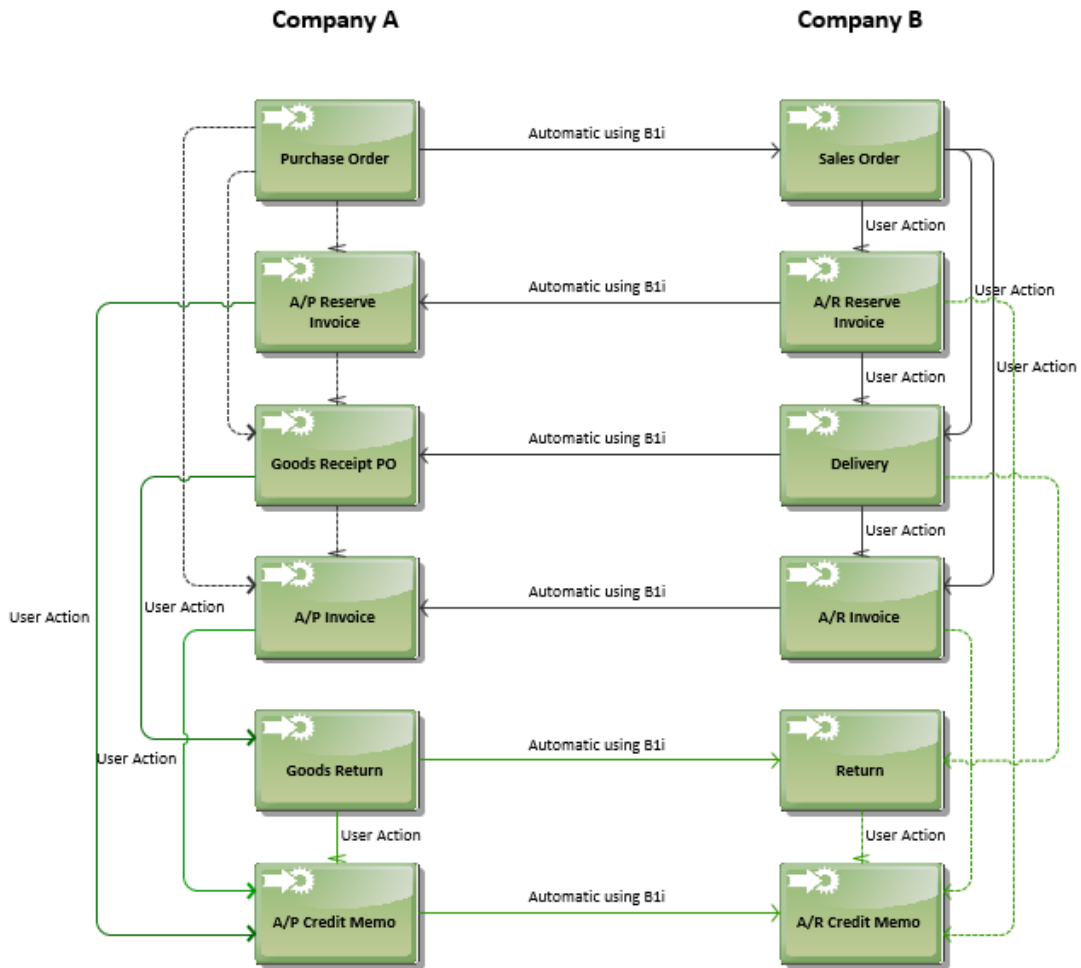
The ability to automatically create a related (reciprocal) transaction in the other application eliminates manual data entry, improves employee productivity, and reduces the potential for errors from rekeying data.

The Intercompany integration solution automates the flow of marketing documents across branch companies for the following:

- Purchase Order to Sales Order
- A/R Reserve Invoice to A/P Reserve Invoice
- Delivery to Goods Receipt PO
- A/R invoice to A/P invoice
- A/R Debit Memo to A/P Debit Memo (only for Chile, Costa Rica, Guatemala and Mexico)
- A/R Correction Invoice to A/P Correction Invoice (only for Russia)
- A/R Correction Invoice Reversal to A/P Correction Invoice Reversal(only for Russia)
- Goods Return to Return
- A/P Credit Memo to A/R Credit Memo

Example: OEC New York and OEC Texas are 2 companies that perform intercompany trading. Creating a purchase order in company OEC-NY triggers the automatic creation of a sales order in OEC Texas.



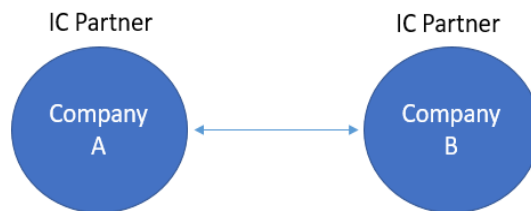


Intercompany Trade – Document Flow

The following interbranch transaction scenarios can be executed using the Intercompany integration solution.

Scenario 1: Interbranch One-to-One Purchasing/Sales Transaction

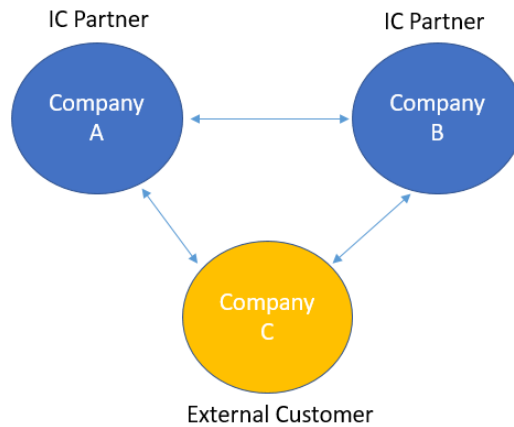
Intercompany solution automates the flow of marketing documents across partner companies including Purchase Order to Sales Order, Delivery to Goods Receipt PO, A/R Invoice to A/P Invoice, Goods Return to Return and A/P Credit Memo to A/R Credit Memo.



Scenario 2: Interbranch Purchase/Sales Transaction to an External Customer

Intercompany solution supports the interbranch purchase/sales transaction to an external customer.

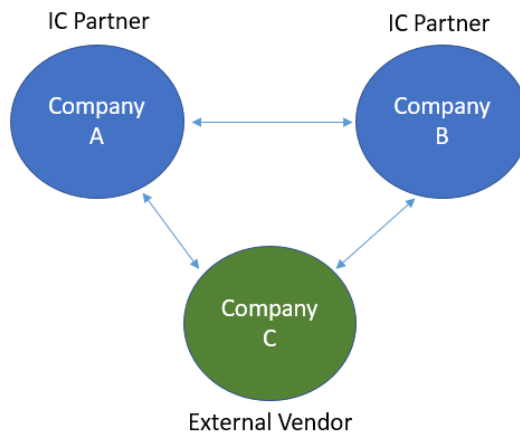
It is possible that a Branch Company receives the sales order from an external customer, but may not have inventory to fulfill order. In such a case another branch can fulfill the order with their inventory and deliver ordered goods directly to the end customer.



Scenario 3: Interbranch Purchase/Sales Transaction to an External Vendor

Intercompany solution supports the interbranch purchase/sales transaction to an external vendor.

It may be possible that a Branch Company receives a sales order from other participating branch company, but the Branch may not have inventory to fulfill order. This branch company can raise a purchase order to an external vendor with the instructions to deliver the goods directly to the branch company requesting the goods.

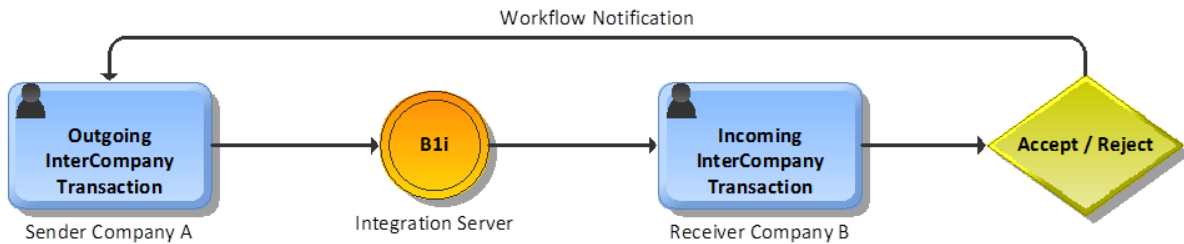


Intercompany Trade Key Features

- **Support for Item and Service Type Documents:** Intercompany solution supports the replication of Item and Service type documents in intercompany trade.
- **Cancellation of Marketing Documents:** If a marketing document is cancelled or rejected, the application automatically cancels its reciprocal document.
- **Document Total Comparison Engine:** The document total comparison engine compares the document total amounts of the sender and receiver documents and raises an alert in case of any discrepancies.
- **Tax Comparison Engine:** The tax comparison engine compares the tax amounts (and details) calculated in the sender and receiver documents and raises an alert in case of any discrepancies. Tax Comparison Engine is only relevant for the Brazil localization.
- **Replication of Serial Numbers and Batch Numbers:** Intercompany trade feature supports the replication of serial number and batch number between the branch companies.

Intercompany Trade – Workflow

The workflow in intercompany trade feature enables the branch companies to accept or reject the incoming draft documents, and notify the sender company of their decision.



Sales Order - Draft

Customer: CUST-ACME-TX
 Name: Customre ACME Texas
 Contact Person: Pankaj
 Customer Ref. No.:
 Local Currency:

No. Primary: 355
 Status: Draft
 Posting Date: 12/19/2016
 Delivery Date: 12/19/2016
 Document Date: 12/19/2016

Intercompany

Branch Document

Branch Partner Code: ACME-TX
 Branch BP Code: VEND-ACME-NY
 Purchase Order Ref.: 415
 Sender Document Total: 649.50
 Ship To BP:
 Ship to BP Ref. No.:
 Ship to BP Address:

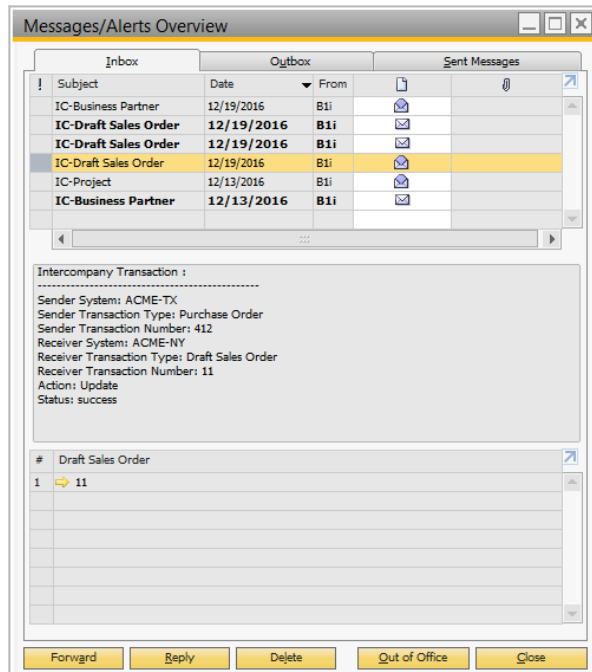
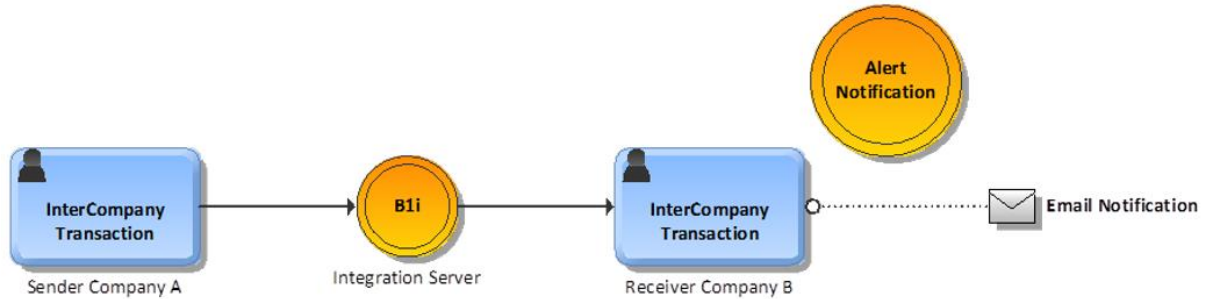
Sender Document Owner:
 Document Status: Pending
 P - Pending
 R - Reject
 A - Accept

Total Before Discount: 600.00 \$
 Discount: %
 Freight:
 Rounding:
 Tax:
 Total: 600.00 \$

Buttons: Add, Cancel, Create Delivery, Copy From, Copy To

Intercompany Trade - Business Transaction Notifications

For all intercompany trade transactions, branch companies are notified in real-time with messages/alerts or emails. The original documents are sent as an attachment in the outgoing notification.



System Alerts

Intercompany Transaction

pankaj.sharma@citixsys.com
to me

2:22 PM (3 minutes ago)

Dear Pankaj,

Following Intercompany transaction has been sent to you:

Sender System : ACME-TX
Sender Document Number : 412
Sender Transaction Type : Purchase Order
Receiver Transaction Type : Draft Sales Order
Action : UPDATE

Our Purchase Order is attached here with.

Regards,
Jayson Butler

PURCHASE ORDER

ACME-TX
95 Hudson Street
Suite 200
New York NY 10014
USA

Original
Document Number: 412
Document Date: 12/19/2016
Customer No.:
Federal Tax ID - Business Partner:

VEND-ACME-NY
Your Reference:
Your Contact:
aka Sales Employee:

Delivery Address:
ACME-TX
580 1st Floor Drive
Suite 200
New York NY 10005
USA

Description	Quantity	UNIT	Price	Tax %	Total
3.B. OFFICEPRINT 1420 Item Code: A30001 Delivery Date: 12/19/2016	1		400.00	8.250	400.00
3.B. OFFICEPRINT 1411 Item Code: A30002 Delivery Date: 12/19/2016	1		200.00	8.250	200.00

Tax Code	Tax %	Base Amount	Tax
NY	4.200	400.00	16.80
NY	2.000	400.00	12.00
NY	2.000	600.00	12.00

Order Subtotal: 600.00 \$
Total Before Tax: 600.00 \$
Total Tax Amount: 40.80 \$
Total Amount: 640.80 \$

Email Notification with Attachment

BUSINESS BENEFITS

- Increased productivity by reducing workload
- Significant reduction in errors
- Overall increase in operational efficiency
- Elimination of redundant data entries
- Improved data quality

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