SAP Business One 9.2 Release Highlights

December 2015

PUBLIC



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3

SAP Business One 9.2 Highlights (1/2)



Administration

Business Partner Data Ownership Approval Procedure Update Electronic Document Framework Job Service Human Resources Relationship Map **Extension of Field Lengths** Keyboard Usage **Quick Copy Categories** Added Import from Excel Objects Localization Specific Online Help License Mechanism



Financial Management

IFRS Updates

Align JE Posting & Marketing Documents

Posting Schemas for Manufacturing

Business Partner Opening Balances

SAP HANA External Reconciliation Updates

Virtual Fixed Assets

Checks for Payment Authorization

Third Party Checks



Project Management

New Project Management Module



Sales | Purchasing | Service

Campaign Management Updates

Re-Open Sales / Purchase Orders

Extended Service Module

Gross Freight



Business Intelligence

- **New Semantic Layers** SAP HANA
- SAP HANA Intuitive Pervasive Analytics Designer
- New Predefined KPIs SAP HANA
- Interactive Analysis Reports Designer SAP HANA
- Intelligent Forecast SAP HANA

SAP Business One 9.2 Highlights (2/2)



Inventory | Distribution

Price Update Wizard

Pick & Pack Updates

Item Cost Standard Valuation

UoM Restriction for Bin Locations

Stock Counting Print Preview

Inventory Posting & Opening Balances



MRP | Production

MRP Wizard

Forecasts

Production Updates

0,	Lifecycle Management
	Remote Support Platform 3.2
	Simplified Setup Wizard
	SAP Business One Package
SAP HANA	Server Components Setup Wizard
	On-Premise Support User
	Logging & Tracing Updates



Platform | Extensibility

Browser Access

DI/UI objects and feature enhancement

UDO, UDF, UDT related improvements





SAP Business One 9.2



Extension of Field Lengths



Item Master Data				_ 🗆 ×
Tell No.	\$2345678909876543210123456	L	Z Stock Item	
Description			Sales Item	
Foreign Name			Purchase Item	
Item Type	Items 🔻			
Item Group	Items Manual	Bar Code		
UoM Group				
Price List	Base Price 💌	Unit Price Primary Curr	re =	
Sales Order				_ 🗆 × 🗌
Customer	→ C20000	No. Primary	▼ 368	
Name	Maxi-Teg	Status	Open	
Contact Person	Norm Thompson	Posting Date	03.09.15	
Customer Ref. No.		Delivery Date		
BP Currency	▼ GBP	Document Date	03.09.15	
Contents	Logistics	Accounting	Attachments	
Contents	Logistics	Accounting	Acconnence	
Item/Service Type	Item 🔻	Summary Type	No Summary	•
# Item No.	BP Catalogue Item Descripti	. Quantity No. of Package	s Unit Price D.	7
1 → 123456789098	76!	1	1	

Feature

- The following fields have been extended to 50 characters:
 - Item No.
 - > BP Catalogue No.
 - Resource No.
 - > Mnf. Catalogue No.
 - > User Code (extended to 25 characters).

- Greater flexibility to define various items of the same product distinguished by different attributes such as; size, colour, height & width.
- Supports greater range of naming conventions.

Electronic Document Framework



/R Invoice	_ 🗆 ×
Customer C30000 Name Microchips	No. Primary > 357 Status Open Posting Date 20.11.15 Due Date 20.12.15 Document Date 20.11.15
Contents Logistics Item/Service Type Item # Item No. BP Catalog No. Quantity 1 P10001 P	Accounting Attachments Summary Type No Summary Image: Comparison of the symplectic comparison of the symplecomparison of the symplecomparison of the symplecompariso
2	🎍 💽 🔝 🗢 📃 XML_Output 📃 🗖 🗙
	File Home Share View ✔ Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share Image: Share </td
iales Employee Bill Levine	13_001_000357_19112015 19.11.2015 10:29 XML File
Payment Order Run lemarks Add Cancel	<pre>1 item 1 item selected 327 bytes 1 item 1 item selected 327 bytes 1 item 2 item 2</pre>

Feature

- Creation of outbound documents in electronic format and saving in folder
- Supported transactions: A/R marketing documents
- Utilization of Electronic File Manager to define mapping and output format which can be adjusted according to requirements.
- Template provided via SAP note for a quick start in mapping
- Electronic Documents Monitor: a central place to see, review and retrigger the output.

- Easy start in electronic data exchange and integration
- Simple approach to generate XML output

Quick Copy



Quick Copy	_ □ 2	Feat
Source OEC Computers Target Data Categories	Source or Target	
 Customisation Administration Financials Business Partners Stock Resources Production MRP Human Resources 	 Copy to File Copy from File Copy Method Add New Records and Update Existing Records Add New Records Without Updating Existing Records Update Existing Records Without Adding New Records Delete All Records Then Add New Records 	
	Error Handling	Bene
	Ignore All Errors and Copy Valid Records	

ure

- The following data categories are now supported:
 - User group authorization \succ
 - Data ownership (Documents & Business \succ Partners)
 - Forecasts \succ
 - Completion of the Financials module
 - Field naming and formatting
 - Multi-language translation
 - Cockpits and dashboards (Only non Fiori- \succ style cockpits and dashboards are supported.)

efit

Quick Copy is now more powerful and flexible to use by supporting more objects, making it easy to copy or update objects such as group authorizations and forecasts.

Business Partner Data Ownership (1/2)



[Business Partner N	laster Data							_ 🗆 ×
	Code Manual	C20000	Customer 🔻				Local Currency	•	
	Name	Maxi-Teq		Accou	int Balance		→	59,336.19 🌆	
	Foreign Name			Delive			→ [105.35	
	Group	Construction	•	Order			•	7,343.47	
	Currency	British Pound	•	Орро	tunities		→	6	
	Federal Tax ID	GB566678929							
	Owner								
	Ge <u>n</u> eral <u>⊂</u> onta	act Persons	Addre <u>s</u> ses Paymen	Terms	Pa <u>v</u> ment Rur	n Acc <u>o</u> u	unting <u>P</u> roper	rties Remar <u>k</u> s	Attachments
General Settings	Tel 1 Tel 2	020 5894 9483		Lis	t of Empl	oyees		_ 🗆 ×	
	Mobile Phone			Fine		2			
BP B <u>u</u> dget	Fax E-Mail	020 5894 9484		#		Einet Name	Employee No.	7	
Customer Activity Restric	Web Site	info@norm.co www.norm.co		#	Butler	Jayson	Employee No.		
Credit Limit	Shipping Type	UPS Ground	▼ (Ξ)	2	Shone		3		
	Password			3	Thompson		2		
	Factoring Indicator			2	mompson	brau	2		
Consider Deliveries B	BP Project								
Counter Deliveries	Industry		*		:hoose	Cancel	New		
Default Payment Term fo	Business Partner Type	Company	•						
Default Payment Term fo	Use Shipped Goods /	Account							
Default Payment Method									
Default Payment Method	for Vendor	Outgoing BT		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	vonta	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	∽∽∽ ৵৵∽ <u></u> ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
Submit Credit Vouchers		Automatically	*		r Z				
Default Dunning Term for	r Customer	Standard	*		{				
Activate Approval Pr	ocedures				ļ				
Activate Approval					Į				
Display Inactive Busin					}				
	ness Partners in Marketing	Documents			Ş				
					3-5-5- 				
Apply IBAN Validatio	n to Bank Accounts				ş				
	t Agreements for Same Per	riod			{				
🔽 Enable Data Ownersh	nip				2				
Manage Data Ownersh	ip By Business Partners	Only	•		ł				
Allow BP Without a	an Own Documents Only				2				
	Business Partners	Only			, ¹				
OK Cancel	Business Partners	and Documents			\$				
					2				
					ζ				

Feature

- Data ownership management extended to business partners.
- Restrict access and visibility to:
 - Business Partner Master Data
 - > Documents using Business partner with owners
- Manage data ownership by:
 - > Documents Only:
 - Permissions are defined per document.
 - > Business Partners Only:
 - Permissions to documents are defined by whether users are assigned ownership of the business partner used in documents.
 - Business Partners and Documents:
 - When Business Partners have owners, permissions to documents are decided by whether users are assigned ownership of the business partner used in documents.
 - When Business Partners have no owner, permissions are decided per document.

Business Partner Data Ownership (2/2)



Employees	Document	Peer	Manager		Subordinate	Department	Branch		Team		Company	2				
Bob Shone	Business Partner	Read Only 🔻	Full	*	None 🔻	None .	None	٠	None	•	None	•				
Brad Thompson	Purchase Request	None 🔻	None	*	None 🔹	Full	None	•	None	•	None	•				
Jayson Butler						Read Only				C			/			
ayson boker	-					None		_				_				
	-							_				_				
	-											_				
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		_						_				_				
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OK Can	ncel			F	<u>u</u> ll Authorizatio	on <u>R</u> ea	d Only		<u>l</u> o Authoi							
				F												
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		Window	ws	F				hip	o Shari	ng				Windows		_
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Feature

- Bypass Data Ownership for Business Partners of a specific user by granting access at Company level.
- Restrict system reports like Open Items List to reflect only results against specific Business Partners for specific users.
- Exclude specific restrictions and enable read access.

Benefit

- Additional layer of authorization and security.
- Enhanced usability as only relevant data is considered.
- Safe guard company information against data theft.

Job Service



SAP	Business One User Alerts	Svc	* Status	RUNNING Stop	
S	ave				
	se Server 5.83.215:30015	•			Save 🗘
Con	npany Databases				
	Company Name	Database Name	Localization	Version	
		SBODEMODE	DE	920001	
	OEC Computers Deutschland	SBODEWODE			
	OEC Computers Deutschland OEC Computers UK	SBODEMOGB	GB	920001	

Feature

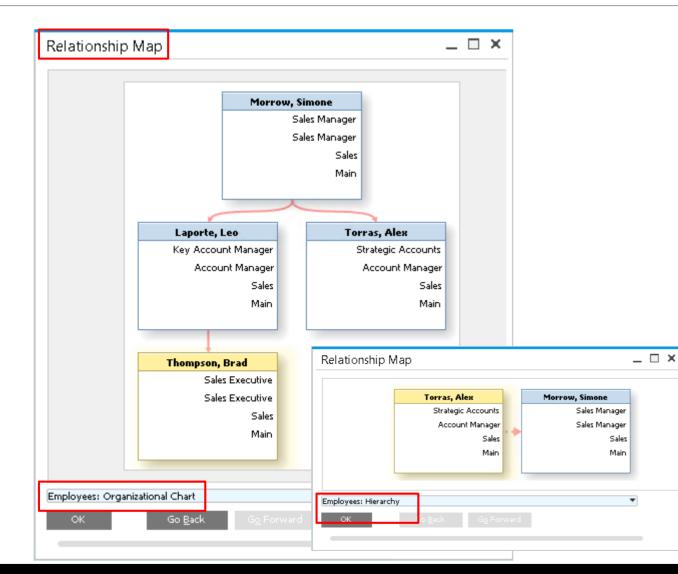
- New service available in System Landscape Directory: SAP Business One Job Service
- Manage alert settings on the server-side.
- Send alerts when SAP Business One client is closed.
- AlertSvc user is a predefined user to send internal messages or trigger SAP Business One Mailer to send E-mail.
- Service Layer needs to be installed for SAP Business One, version for SAP HANA

Benefit

 Ability to receive alerts at anytime whenever they occur to meet business demands.

Human Resources Relationship Map





Feature

- Relations Map feature is now available for the Human Resources module -> Employee Master Data.
- The Relationship Map supports the following views:
 - Employees Hierarchy
 - Employees Organizational Chart
 - Employees: Teams and Roles

- Easily visualize HR related data
- Provides a visual overview of employees, teams, positions and a company organizational chart.

Administration



Feature	Description
Approval Procedure	Sometimes a document that has already been approved needs to be updated. If the user requires approval to update the document, the approval process will be initiated again to approve any changes made prior to adding the document to the system.
Import from Excel	You can now import the following data types from Microsoft Excel into SAP Business One; Prices Lists & Business Partner catalogue numbers.
ENTER Key as a TAB key	You can now use the ENTER key on the numeric keypad as the TAB key to move between fields for faster data entry. Furthermore, the DOT key on the numeric keypad can be used as the separator you defined on the Display tab in the General Settings window. You can also disable the document operations (Add, Update, OK) by the main ENTER key.
License Mechanism	The license mechanism now prevents users from logging into the same company with the same user code which is already logged in for Indirect Users and Browser Access. You can either cancel your logon or confirm your logon (which will lock out the other user using the user account).

Administration



Feature	Description
License Server	License server based on https is now fully integrated into the System Landscape Directory. No additional license file is needed on further servers to support a high availability landscape.





Financial Management

SAP Business One 9.2



Align Postings of Journal Entries with Marketing Documents



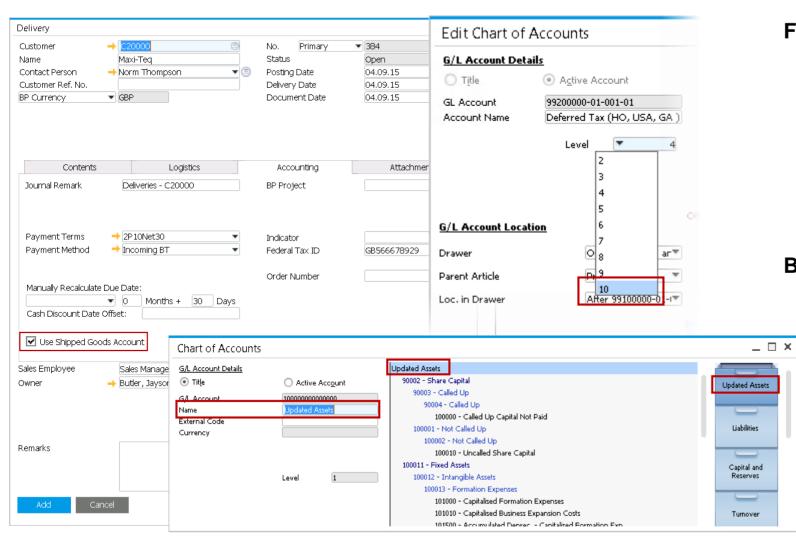
Custo	omer e act Person omer Ref. No. urrency	C20000 Maxi-Teq Norm Thompson GBP		Duel	ng Date	,	357 Open 20.11.15 20.12.15 20.11.15						
	Contents	Logistic	cs	Accounting	Journ Seri Prin		Preview Number 2209	Posting Date Due 0 20.11.15 20.12		. Date	Remarks	-20000	
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	A00001	J.B. Officeprint 1420	1		Tra	ns. Code	Ref. 1	Ref. 2 Ref. 3					
	A00002	J.B. Officeprint 1111	1				357						
	A00003	J.B. Officeprint 1186	1										
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Feature

- Rows with the same G/L accounts are not grouped in a Journal Entry.
- One row in a Journal Entry is linked to one row in marketing documents adding a visible reference for users.

- Unambiguous references to document rows from journal entry rows.
- Provides basis for more detailed reporting.
- Key input for tax audit cross-check vs accounting - offset G/L accounts with posted taxes on document row with precise revenue G/L account or inventory G/L account details.

IFRS Enhancements





Feature

- Activation of matching principle standards for correct revenue recognition.
- Chart of Accounts:
 - > Maximize number of CoA levels up to 10 levels.
 - All levels can be used for posting.
- CoA Drawer Renaming:
 - Reflected across the system, reports etc.

- Enablement of matching principles allows correct revenue recognition in order to comply with standard accounting principles.
- Supports business case if sold goods are delivered at the end of a period and invoiced at the beginning of the next period.
- CoA enhancements provide greater flexibility to create CoA according to business needs.

Fixed Assets - Virtual Item



Asset Mast	er Data							_ 🗆 ×
Item No. Description Foreign Nar Item Type Item Group UoM Group Price List General	ne Fixe → Iten	nputer Id Assets	▼ ▼ 25		No. Status		nventory Item gales Item gurchase Item iritual Item I Enforce Serial Numbers	_ 🗆 ×
Status Asset Class	Contact Person Vendor Ref. No. Local Currency	→ Sarah Kierl			Postin(Due D. Docurr	Origin Depreciation Reference		n No. 404
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Feature

- Automatic creation of fixed assets equivalent to the number of items in an A/P Invoice.
 - Ideal for purchase of large quantities of identical items.
 - > Supports enforcing serial numbers.

Prerequisite

 Automatic numbering series has to be defined and used for fixed assets.

Benefit

 Fast processing of large quantities of fixed assets that share the same properties.

Checks for Payment - Authorization



Checks for Payment			_ ×
To Order of	8	Internal ID	13
Pay to	•	Reference	13
		Posting Date	09.09.2015
Credited G/L Acct		Trans. No.	🛛 <u>C</u> reate Journal Entry
produced by E mode		in dation fries	

ubject	Authorization
r Banking	Various Authorizations
Incoming Payments	Full Authorization
▶ Deposits	Full Authorization
▼ Outgoing Payments	Various Authorizations
Outgoing Payments	Full Authorization
Payment Draft	Full Authorization
▼ Checks for Payment	Full Authorization
Void Checks for Payment	Full Authorization
Update Pay To	Full Authorization
Create Check for Payment Without Journal Entry	Read-Only
▼ Print Check for Payment	No Authorization
Print Check for Payment	Full Authorization
Print Voided Checks for Payment	Full Authorization
Reprint Checks for Previously Printed Payment	Full Authorization
Payment Drafts Report	Full Authorization
Checks for Payment Draft	Full Authorization
▼ Checks for Payment Drafts Report	Full Authorization
Remove Checks for Payment Drafts	Full Authorization
	Full Authorization

Feature

- New authorizations added for better control over checks for payment.
- When creating check for payment manually, Create Journal Entry field is checked automatically - only authorized users can uncheck it.

- Avoid fraud in relation to misuse of outgoing checks.
- Greater control over user authorizations to create, print, update and design check layouts.

Financial Management

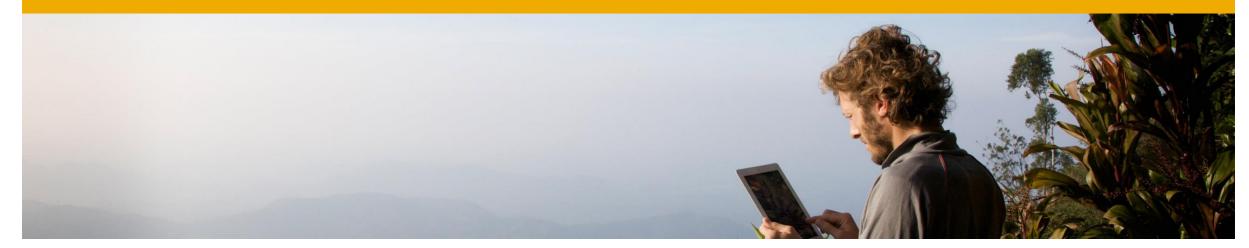


Feature	Description	Localization
Third Party Checks	You can now select an endorsable third-party check in an outgoing payment as a payment means instead of endorsing the check by creating a manual journal entry.	ALL except Brazil
Posting Schemas for Manufacturing	 You can choose between two posting schemas for manufacturing: Accounting with Balance Sheet Accounts Only Accounting with Balance Sheet Accounts and Profit and Loss Accounts If you choose the latter, offset accounts are used for postings related to issues for production, receipts from production, and production orders. Offset accounts appear in any posting in which the WIP account, Inventory account and the Std Cost Expense accounts are used. The offset postings are dependent on the definition in the Document Settings window for the production order of whether to use component or parent item WIP accounts for component transactions. 	

Financial Management



Feature	Description
Business Partner Opening Balance	You can now define the control account used for posting opening balance transactions for each business partner.
External Reconciliation SAP HANA	For automatic external reconciliations, you can now choose to hide the reconciliation process for optimized performance.





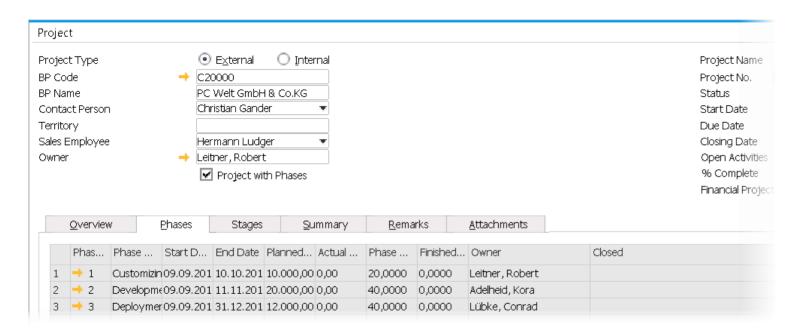
Project Management

SAP Business One 9.2



Project Management





Feature

- Combines both financial and project management data in one solution.
- Centralize all project related transactions, documents, resources and activities in one place.
- Depending on the size and scope of a project, it can be split into different "Sub Projects" or "Phases" which may represent a functional area for example.

- Helps to monitor the progress of: Tasks, Stages & Phases.
- Manage projects more effectively from start to finish.
- Better project transparency by analyzing budget and costs and generating reports on aspects of the project, such as stage analysis, open issues and resources.





Sales | Purchasing | Service

SAP Business One 9.2



Re-open Sales/Purchase Order Process



	Document Settings
	Ge <u>n</u> eral <u>P</u> er Document
ocument Settings	Document Sales Order 💌
General Per Document	
Document Purchase Order 💌	Default Days for Order Cancellation 30
	✓ Allow Changes to Existing Orders
	Activate Automatic Availability Check
Split Purchase Order	✓ Sales Order Approved
	When Duplicated Customer Reference No. Occurs
	Without Warning
Purchase Order Approved	O Warning Only
	O Block Release / Receipt
When Duplicated Supplier Reference No. Occurs	Allow Copying Customer Reference No. to Target Doc.
Without Warning	✓ Reopen Doc. by Creating Returns/Goods Returns/Credit Notes Based on Doc.
Warning Only	Without User Confirmation
🔘 Block Release / Receipt	

Feature

 A Sales Order or Purchase Order can be reopened when you create Credit Memos for A/P or A/R Reserve Invoices drawn from corresponding orders.

- Users can decide whether to re-open the item quantity in the original document.
- Supports real business scenarios.

Campaign Management



	i arg	get Group - Setu	p		_ 🗆 :
Campaign Generation Wizard	#	Target Group Code	Target Group Name	Target Group Type Supplier	
 Create New Campaign Create Campaign Based on Existing Campaign Run an Existing Campaign Again Exclude Lines with Business Partner's Response 	l				
Start Date From	То	Campaign		_ 🗆 ×	
Find by Name # Campaign No Campaign Name 1 1 Summer Sale	1	Target Group Ty Campaign No. Campaign Type Owner Start Date	pe C <u>u</u> stomer Z E-Mail 03.09.15	● <u>S</u> upplier	
		Remarks			
Step 1 of 5	o Final S	Cancel Back	Next		

Feature

- Create and manage campaigns for Vendors.
- Run saved campaigns repeatedly without having to create a new campaign.

- Allows greater communication with Vendors using newsletter or email campaigns.
- Tender purchase quotations to multiple vendors for specific products.
- Save time and effort re-running saved campaigns when required.

Extended Service Module



Service Call			
Service Call Type Business Partner Code Business Partner Name	 ○ Sales ◆ S10000 Servicepartner ▲ Maller 	<u>Purchasing</u>	
	Genera <u> </u> Business	s Partner Rem <u>a</u> rks Activities	Solutions
	Ship To Lieferadresse 💌	Karlsruher Str. 185 68219 Mannheim GERMANY	
	Bill To Rechnungsempfär▼	Karlsruher Str. 185 68219 Mannheim GERMANY	

Cancel

Territory

Add.

Feature

- Support vendors in Service Module for:
 - Service Calls
 - Service Contracts
 - Customer Equipment Cards >
- New tab for Business Partner data in Service Call to capture most relevant BP information. This can be edited, but does not update BP Master Data.

- All Business Partners can be captured for service call arrangements.
- Enables more efficient and simpler planning of Service Calls.

Sales | Purchasing | Service



Feature	Description
Gross Freight	SAP Business One 9.2 now provides you with the option to define a freight amount that includes tax, according to your business requirements.



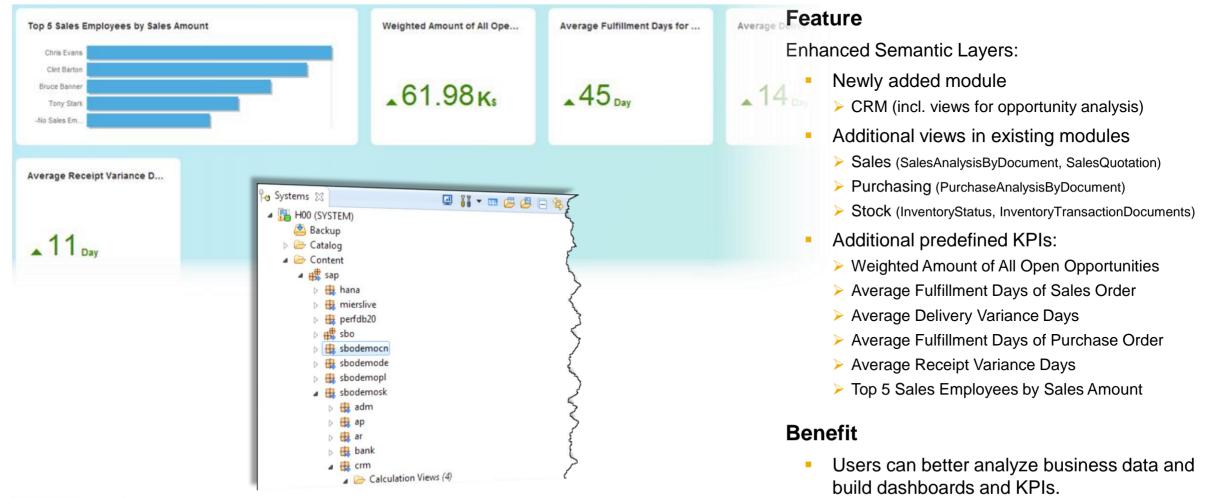
Business Intelligence

SAP Business One 9.2



HANA Model Content

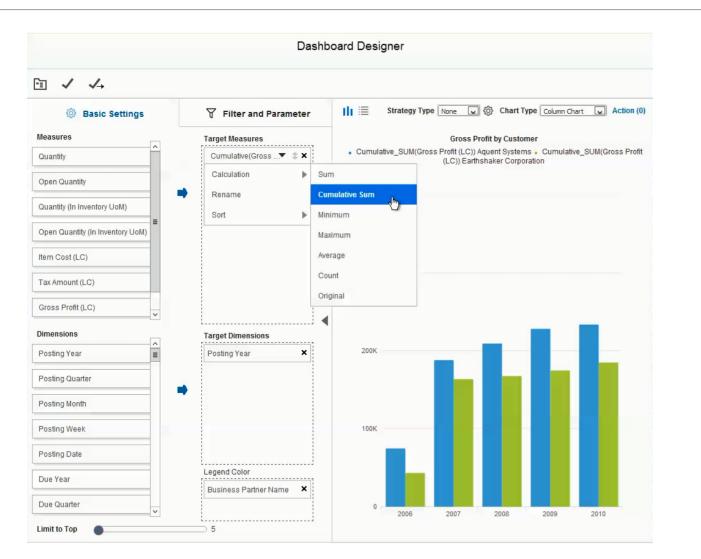






Ready-to-use KPIs

Pervasive Analytics Designer



Feature

- Use legend color to display more data series in one graph.
- More date types, e.g. year-month, year-quarter
- Time slider function for a clearer view of trends.
- Measure settings supports more calculation types: Cumulative Sum, Minimum, Maximum, and Count.

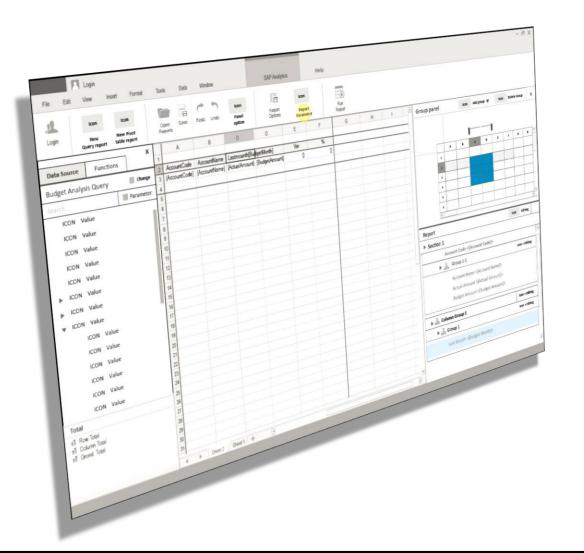
Benefit

 More options and flexibility to analyze data and build more powerful dashboards.



Interactive Analysis Report Designer





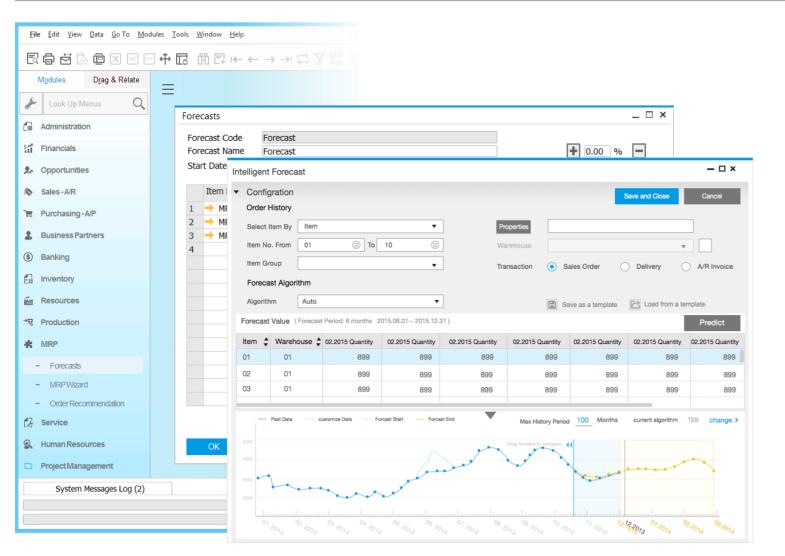
Feature

- Reporting and analytical tool based on MS Excel (plugin).
- Utilizes SAP Business One Semantic Layer (SAP HANA views) as data sources.

- Leverage the power of Excel with its plugin for easy reporting, manipulation of data and layout design.
- Enables flexible and better decision-making.
- Customers and end users can design Excelbased reports themselves



Intelligent Forecast



Feature

- Statistical forecast with built-in models, incorporating trends and seasonal factors.
 - > TESM (Triple Exponential Smoothing)
 - LRDTSA (Linear Regression with Damped Trend and Seasonal Adjust)
- SAP Business One automatically selects the best algorithm.
- Hindcast to dynamically adjust outlier and what-if scenarios.
- Forecast results can be used in MRP wizard.

Benefit

 Easily forecast and leverage what-if-analysis to improve decision-making.



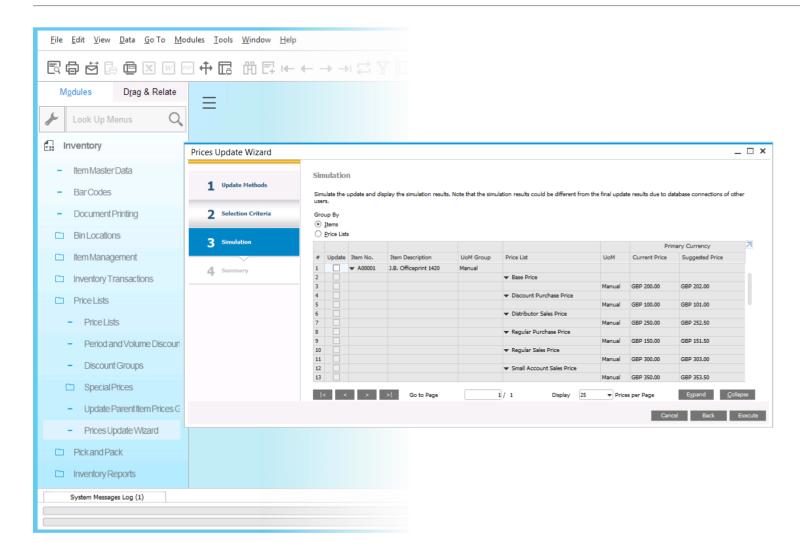


Inventory | Distribution

SAP Business One 9.2



Prices Update Wizard





Feature

- New Prices Update Wizard allows the user to:
 - systematically update item prices in price lists,
 - > mass convert prices into different currencies.
- Price update can be restricted to apply only for selected items, price lists, currencies and UoMs
- Simulation mode allows you to preview changes.

- Updating prices globally is made simple, more intuitive and much more efficient.
- Handle bulk price list updates easily.

Bin Locations - Unit of Measure Restriction



Modules Drag & Relate	Bin Location Master Data			_ 🗆 ×	 Bin locations can be restricted according to the upit of managers (LIoM) of items stored in the
🖌 🛛 Look Up Menus 🔍	Warehouse Aisle	Shelf	Level		unit of measure (UoM) of items stored in the
Inventory	→ 05 → A1 Bin Location Code 05-A1-S1-	→ S1	→ L1		bin location.
- Item Master Data	Bin Location Properties	.1			You can choose the following UoM restrictions:
 BarCodes Document Printing 	Inactive Receiving Bin Location		Exclude from Auto. Alloc. on Issue		specific UoM
 Bin Locations 	-	Receiving Bin Location			
- Bin Location Master Data	Item Weight No. of Items	4	Item Qty	310	single UoM only
- Bin Location Management	Alternative Sort Code		Bar Code		specific UoM group
- Bin Location Code Modificat	Minimum Qty Maximum Weight		Maximum Qty		
Item Management					single UoM group only
Inventory Transactions Price Lists		None 👻 Specific UoM 👻	UoM 6Pach	k	 When posting goods receipts, restricted bin
Pickand Pack	Batch Restrictions	None			locations are only offered for selection.
Inventory Reports		Specific UoM Single UoM Only	Last Updated On Reason		
Resources		Specific UoM Group Single UoM Group Only			Benefit
শন্থ Production	Further Info		Hazardous Goods Info		Denent
🔹 MRP					 Enhanced flexibility and greater control to meet
🔀 Service					specific bin location requirements.
K Human Resources				_	
Project Management	Update Cancel		Manage Bin Locations Modify Bin Loc	ation Codes	

Pick & Pack



Status			Open	 Group B 	v I	Non	e	•												
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)elive	ry/Due Date	*																		
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		-			2	H	PW	→ 154	4	06/19/2015	Resource			→ 01	2		2			
Wareh	houses				3		PW		3	06/22/2015	Resource			⇒ 01	2		2			
					4	H	PW	153	4	06/22/2015	Resource			⇒ 01	2		2			
	Location	WH	se Code	Whse Name	5		PW	➡ 63	1	08/20/2007	Item		LeMon 4029 Printer AC A	-	10	10		680		
~	-				6	Ē	ΡW	→ 63	2	08/20/2007	Item	LM4029.	LeMon 4029 Printer AC P	→ 01	10	10	10	630		
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~	🕶 Los Angeles				8	Ē	PW		2	04/26/2008	Item		LeMon 4029 500 sheet pa		10	10		752		
~		⇒	02	West Cost V	9		PW	-	3	04/26/2008	Item		LeMon 4029 Printer Head		10	10	10	762		
					10	ī	PW	- 89	4	04/26/2008	Item	LM4029	LeMon 4029 Printer Powe	➡ 01	10	10	10	24		
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					12		PW	- 115	1	12/20/2008	Item			⇒ 01	10	10	10	382		
				Exp	13		PW		2	12/20/2008	Item		LeMon 4029 500 sheet pa	➡ 01	5	5	5	742		
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Sort B	sy		Delivery/Due Da	ate	15		PW	➡ 115	4	12/20/2008	Item		LeMon 4029 Printer Powe		5	5	5	14		
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Cancel	<u>R</u> elease to Pick List Cr	reate 🖌
	Manual D	elivery
	Automati	ic Delivery
	Manual II	nvoice
	Transfer	Request
	Item/Con	mponent Transfe
	Inventor	y Transfer
	Issue for	Production
	Receipt 6	rom Broduction

Feature

Pick and Pack Selection Criteria:

- New selection criteria: type
 - Include both items and resources
 - Include only items
 - Include only resources
- Define range for items & resources to be included.

Pick and Pack Manager:

- New field called "Type".
- Selected resources/items can be issued for or received from production.

- Greater flexibility and control of picking items.
- One stop shop for handling production orders in a basic production environment.

Item Cost Standard Valuation

		ľ	٦
l	•		

Nur	mber	1	Series	Primary 🔹	Posting Date Document D		07.09.15 07.09.15
Re∖	/aluation Typ	e Price Chang	e		Ref. 2		57.05.13
11	Item No.	These Description	Whse	Comment Coat	New Cost	Linit of Manager	e In Stock 🔼
#		Item Description		Current Cost		Unit of Measur	
1 2	→ St1000	Standard	→ 01	GBP 0.00	E IUQ		0.00
2							
	_						
ilte					Display Issued S	ierials/Batches	
Filte Finc Adn Exp	r 1 hission Date iry Date	From From		To	Display Issued S	ierials/Batches Set value for	selection
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Feature

- Setting standard valuation of item cost now only possible via Inventory Revaluation.
- No longer possible to set item cost via Item Master Data in Add or Update mode > when adding new items with standard valuation method, Inventory Revaluation window will open automatically.

Considerations

- Check add-on compatibility.
- Feature is documented in "Compatibility Issues" document.

- Clear audit trail for all price changes as Inventory Revaluation creates a Journal Entry.
- Greater control and visibility tracking inventory costs.



Feature	Description
Stock Counting Print Preview	Inventory Counting documents can now be previewed or printed before adding these documents to the system.
Inventory Posting & Inventory Opening Balances	For items managed by Serial/Batch valuation method, variances are now valued on a serial or batch level as opposed to bin or warehouse level.



MRP | Production

SAP Business One 9.2



Material Resource Planning (1/2)



Items list - selection	criteria	_ × _			
Item No. From	То				
Group	All	•			
Item Properties	Ignore				
✓ Expanded Selection Criter Preferred Supplier	'ia				
		Items List - U	odate Selecte	d Items	×
OK Cancel		Update Option	5pecific Values /alues from Item Ma	ster Data	
		MRP Pro <u>c</u> ure MRP Compor MRP Compor	ient Warehouse	Buy From Bill of Materials Lir From Bill of Materials Li	
		MRP Order M	lu <u>l</u> tiple n Order Qty	From Parent Item Docu	
		MRP Lead Tin			
		ОК	Cancel		

Feature

MRP Wizard Updates:

- Item selection in MRP Wizard includes expanded selection criteria to choose:
 - Preferred Vendor,
 - > and UDF's for items.
- Update Option: selection whether to use specific values or item master data to perform MRP

- Greater flexibility to be more specific with item selection.
- Easily manipulate master data variables for an MRP scenario and revert back to default variables at a later stage when re-running a saved scenario.

Material Resource Planning (2/2)



		Forecast									
		Forecast							+ 0.0		
Star	rt Date	01.09.15	End Date		31.12	2.15		View	Monthly	(
	Item No.	Item Description		Warehous	se	Sep		Oct	Nov	Dec	7
1	→ MRP_Item1	MRP_Item1		→ 01			50	50	5	0	1
2	→ MRP_Item2	MRP_Item2		→ 02	000	Э	10	10	1	0	
3	→ MRP_Item3	MRP_Item3		→ 03			<u>C</u> ut			5	
4			L				— С <u>о</u> ру	,			
										_	
								' <u>T</u> able	_		
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							Ma <u>x</u> ii	mise/Restor	e Grid		
							R <u>e</u> mo	ove			
							_ Dupli				
								e Row			
						1	List o	f Warehous	es		

Feature

Forecasting:

- Create and maintain forecasts for items per warehouse.
- Increase or decrease the forecast % across multiple line items.
- Delete multiple item rows.

- Forecasting items on a warehouse level enables you to select sales orders according to relevant warehouses allowing greater control over your forecast demand.
- Managing forecast scenarios becomes easier with multiple line item selection.

Production - Standard Cost (1/2)



Item Maste	er Data						Product	ion Std C	ost Up	odate - Selection (Criteria	I	- ×
Item No.	Manual	Child1				w'		Production St	andard (Cost from Current Valuatio	n Cost		
Description	1	Child1				~							
Foreign Nar	me					4	Item No	ч. – I	From	9	То		
Item Type		Items					Item Gr			All			
Item Group)	→ Items							_				
UoM Group)	Manual		• 🗉	Bar Code		Iter	n Properties		Ignore			
Price List		Base Price			Unit Price	Primary Curre 🔻							
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Issue Met	hod	Backflu	sh										
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9													
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11 💌 Ba	ase Price 🔹 🔻												
			GBP 380.00				GBP 726.00						

Feature

- A budgeted production cost which can be compared to the actual production cost.
- Bill of Materials window presents the actual Production Std Cost of the parent together with its detailed structure according to Total Production Std Cost of its item and resource components.
- Supports multi level bill of material calculations.
- Item Master Data Production Std Cost can be optionally set to the current valuation cost and can also be optionally rolled up through multiple levels of bill of materials.

Benefit

 Facilitates budget to actual cost comparisons and production variance calculations.

Production - Start and End Dates (2/2)



Shu Released ▼ Product No. Product No. Product No. Product Cancel ■ Project 23:01:5 Start Date 23:01:5 Start Date 23:01:5 Start Date 23:01:5 Due Date 23:00:0 Duer, Rule Project ■ Compose Project ■ Compose Pr	Туре	2		Standard	1								No.	Primary		153
Product Description Custom Computer Due Date 27.11.15 Nanned Quantity 10 UoM Name Origin Sales Order Sales Order Sales Order Galds Order Sales Order Sales Order Sales Order Galds Order Sales Order Galds Order Galds Order Sales Order Galds Order Galds Order Components Summary Froject Froject * Type No. Description Base Qty Project Step 1 - Design of Logo for computer etching Froject 2 Resource V R R1000 Design Hours 1 10 3 Text Step 2 - Etching & Assembly Start Date Forwards 4 Resource V R R1000 Labor Hours 1 10 20.10.15 13.11.15 5 Resource Mashine Hours 1 10 20.10.15 24.11.15 6 Item V 10014 Computer Casing 1 10 29.10.15 24.11.15 9 Text Step 3 - Quality Check Step 3 - Quality Check Free Free OK Cancel	Statu	21		Released	,	•							Order D	ate		29.10.15
Planned Quantity Warehouse 01 0 0 0 0 0 0 0 0 0 0 0 0 0	Prod	luct No.		• 10013									Start Da	te		29,10,15
Warehouse 01 Origin Sales Order Sales Order Sales Order Sales Order Sales Order Origin Sales Order Components Summary 9 (29) Type No. Description Base Qty Panned Qty Start Date End Date Resource Allocation * Type No. Description Base Qty 1 Text Step 1 - Design of Logo for computer etching	Prod	luct Descriptio	n	Custom	Computer								Due Dat	e		27.11.15
Sales Order 1428 Customer Distr. Rule Project Type No. Description Base Qty Planned Qty Start Date End Date Tot V Step 1 - Design of Logo for computer etching 2 Resource N R10000 Design Hours 1 00 29.10.15 30.10.15 Start Date Forwards 3 Text V Step 2 - Etching & Assembly 4 Resource V R10001 Labor Hours 2 2 22 20.10.15 13.11.15 Start Date Forwards 5 Resource V R10001 Labor Hours 1 10 30.10.15 13.11.15 Start Date Forwards 6 Rem V R10011 Labor Hours 1 10 29.10.15 24.11.15 7 Rem V R10012 Machine Hours 1 10 29.10.15 24.11.15 8 Rem V R10015 & GB CPU 1 10 29.10.15 24.11.15 9 Text V Step 3 - Quality Check Remarks Resource No. Manual Resource1 Porigin Name Resource Type Machine Resources V Unit of Measure Text 0.0000 Resources V Unit of Measure Text 0.00000 Resources V Cancel No. Manual Resources V Cancel Resource Units 0.00000 Resources V Cancel Resource Units 0.0000 Resources V Cancel Resource Comp Resource Comp Resources V Cancel Resource Comp Resource Comp Resources V Cancel Resource Comp Resource Comp Resource Comp Resources V Cancel Resource Comp Resources V Cancel Resource Comp R	Plani	ned Quantity		10		UoN	4 Name						User			Jayson Butler
Customer Distr. Rule Project Type No. Description Base Qty Planned Qty Start Date End Date Resource Allocation Text Step 1 - Design of Logo for computer etching Resource Resource Allocation Text Step 2 - Biching & Assembly Resource Resource Allocation Resource Allocat	Ware	ehouse		01									Origin			Sales Order
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2 Resource	#	Туре	1	ło.	Description		Base Qty	Planned Qty		Start Date	End Date	Resource	Allocation			7
3 Text Step 2 - Etching & Assembly 4 Resource Resource Resource	1	Text	▼ s	tep 1 - Desi	gn of Logo for a	ompul	ter etching									
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5 Resource Resource Resource	3	Text	▼ s	tep 2 - Etch	ing & Assembly											
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Feature

- New start date on Production Order header and start and end dates on row level.
- Resource Allocation field in Resource Master Data window now has 4 options.
- Resource components are committed according to the chosen production order Resource Allocation method.
- All start and end dates at row level can be optionally changed when changing header start and end date values.
- MRP can commit item components according to Start Date at row level.
- Resource Allocation on the Resource Master Data window is the default for resource lines on a Production Order.

- Greater visibility of individual components required for consumption.
- More easily plan allocation of items/resources across multiple production runs.



Lifecycle Management

SAP Business One 9.2



Installation & Upgrade Simplification



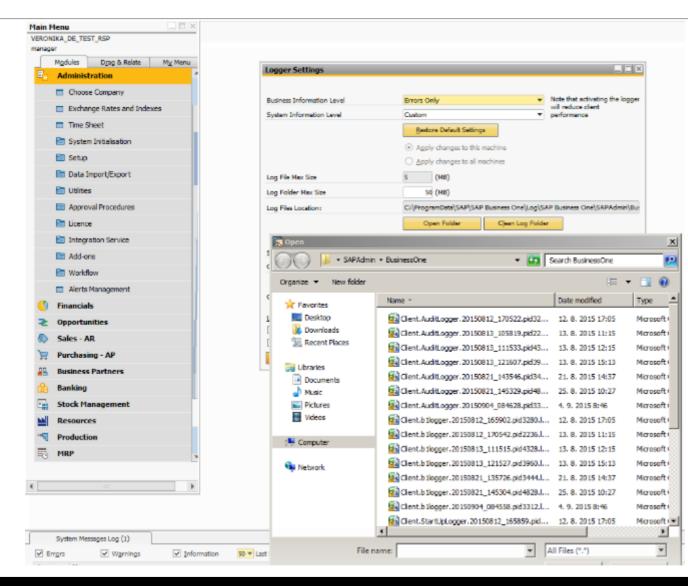
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	· · ·				
Outlook_Integration (32-bit) 920.002 PL00	Outlook_Integration (32-bit)	920.002 PL00		\bullet	

Feature

- Installation wizard and upgrade wizard are merged into one setup wizard.
- Structure of the SAP Business One installation and upgrade package has been simplified.
- Improved performance and database upgrade.

- Simplified landscape management for supportability & maintainability.
- Guided and simplified installation process for easier and faster deployment.
- One centralized wizard for both install and upgrade.

Logging & Tracing



Feature

- Improved log file management with central access to support information.
- New logging and tracing objects added to MS SQL Server trace.
- Improved logger settings enabling full logging to record messages of all client issues.

- Easily identify log files and their locations with a more unified and centralized approach to storage.
- Easily identify SAP Business One operations that trigger SQL statements such as a form ID or table name.
- By enabling full logging settings with one simple click, administrators can easily trouble shoot issues.

HANA Server Components & Setup Wizard





	SAP Business One Server Components	- *	<u>u</u> >		SAP Business One Server Components		
Reconfiguration	-	Network Address	Ĩ	Validation			Warning
This computer is represented e	ither by an IP address or a hostname. Choose the option which :	suits you best.		Problems were encountered.			
				Tomcat	Description		SAP Note
IP Address 10.76.247.21	×			Tomcat not running			2205666
Hostname new_hostname				I confirm that I have read and	understood the information in the SAP Notes.		
Cancel	Previo	us Next		Cancel		Previous	Next

Feature

Server Components Setup Wizard:

- Naming changes:
 - > Install.bin -> install
 - > Uninstall.bin -> setup
- Free selection of local IP addresses if you install SAP Business One server components on a Linux server with more than one network interface.
- Utilize the hostname to register components Reconfiguration mode:
- Use setup to configure an existing installation.
 Validation mode:
 - Validation is performed upon completion of an installation, upgrade or reconfiguration.
 - Use setup to manually perform a validation to check all components are working.



Remote Support Platform 3.2

Communication with New SAP backend via Technical User

Directory Channe	el E-Mail Channel	SAP Channel	Partne	er Channel	
✓ Enable SAP Chan	nel				
Choose the channel if you want to send task results to SAP.					
S-User	S00		* 🚺		
Password	•••••		* Test (Connection	
Approvals					
New Task	Request Manual Approval		•		
Task Updating	Request Manual Approval		•		
Task Result	Request Manual Approval		•		
Refresh Interval	72		*	[1 - 168] Hour(s)	
Allow Remote Ma	nagement				
(Allows SAP partners	to use the Remote Console to re	emotely manage this age	ent)		
	Enable SAP Chan Choose the channel if S-User Password Approvals New Task Task Updating Task Result Refresh Interval Allow Remote Ma	Image: Channel Choose the channel if you want to send task results to S-User S00 Password Approvals New Task Task Updating Task Result Request Manual Approval Task Result Request Manual Approval Refresh Interval 72 Allow Remote Management	Choose the channel if you want to send task results to SAP. S-User S00 Password ••••••• Approvals New Task Request Manual Approval Task Updating Request Manual Approval Task Result Request Manual Approval Refresh Interval 72 Allow Remote Management	Choose the channel if you want to send task results to SAP. S-User S00 Password * is Password * Test (Approvals New Task Request Manual Approval Task Updating Request Manual Approval Task Result Request Manual Approval Task Result Request Manual Approval Choose the channel if you want to send task results to SAP.	



Feature

- Delivery of a technical user in RSP 3.2 to connect to new SAP Backend.
- See SAP Note <u>2063077</u> to obtain the new technical user.
- Request & activate the technical user via the SAP Portal.

- Enhanced security, as the technical user is designed for data transfer only.
- Minimized maintenance effort, as the password of a technical user no longer needs to be changed as often as an S-user profile.
- The technical user is currently free of charge.

Remote Support Platform 3.2 Central Task Management in the RSP Studio



Remote Support Platform Stu	idio for SAP Business One			File Confi	guration Help	
Customer Management S	imple Tasks Advanced	d Tasks SAP Tasks				Q
ll (1) In Process (1) Approve	ed (0) Rejected (0)					
Manage Task Configuration F	Refresh					
GUID Name	Version	Priority Category	Created On	In Process Custome	Approved Custome	Rejected Custome
0001290086 System Status Report	28 Hig	h SpecificHealthCheck	6/25/2015 11:53:07 AM	1	0	0
The task enables SAP to be proactive in the case Actions: 1. Generates an overview report. 2. Evaluates the system status and display differ 3. Checks, for example, disk space usage, and la 4. Provides a summary of the installed SAP Busi 5. Sends regular status e-mails to keep you info	e of any detected issue, thus resulting e of any detected issue, thus resulting rent traffic lights so as to indicate diffe ist performed backup through a data l intess One components, such as add-o rmed	in a faster Return of Investment (ROI) for custome in a faster Return of Investment (ROI) for custome erent statuses: healthy/acceptable/critical load generated on the system ns.				
The task is executed on a regular basis by scheo If a message has been logged for this installatio It avoids unnecessary delays in the processing o	n, the report provides important insig	lly. Iht into the environment for SAP Support consultar	ts, and helps to resolve the reported issues	effectively.		
	-					

Feature

- Customer landscapes managed remotely by Partners via RSP Studio including distribution of tasks.
- Adjust schedule of SAP tasks based on customer's needs.

- Partners can control both partner and SAP tasks for their customers in one single place: the RSP Studio.
- Reduced maintenance downtime.

Remote Support Platform 3.2

Landscape Synchronization with System Landscape Directory



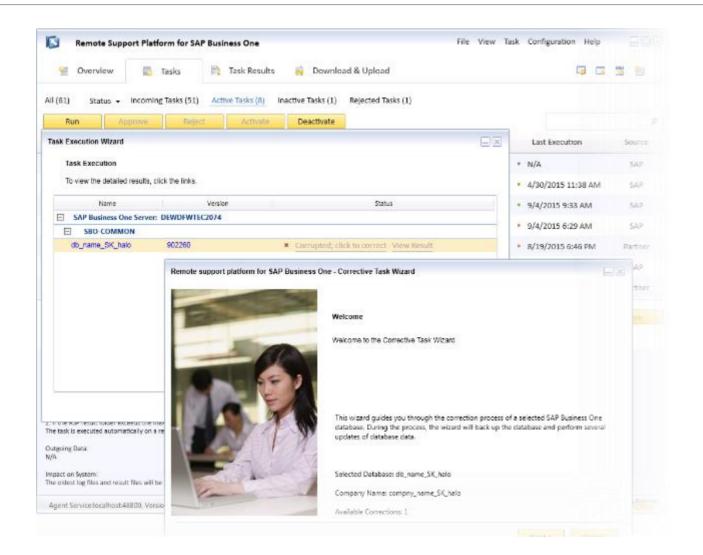
Remote Support Platform for SAP Business One			File View Task Configuration	Help
🝯 Overview 🗒 Tasks 📑 Task Results	<table-of-contents> Download & Up</table-of-contents>	bload		📮 🗔 🔀 归
(56) Status • Incoming Tasks (47) Active Tasks (7) I Run Approve Reject Activate GUID Name I I 63358825 Advanced_check I I 01164557 B1 Mobile Apps Require a Valid SS SAP Business SAP Business 01177599 Restore Item Balances for Drop Sh Restore Item 01177631 Non Inventory Item with non zero Quantities m 01234291 Inventory Check-up service Inventory Check-up service 01405182 91 Hictory cize P1 Hictory cize cument General Secure Item	General Accounts Databases Channels Content Upload Software Updates Backups	Server SLD Synchronize Company Da Server User Name Password RSP Public Server Host Name Port	Databases stabase Information from System Landscape Directory http://kvs_rds:1080/sld/sld0100.svc B1SiteUser •••••••	
gent Service:localhost:48800, Version: 310007, Database Server: dewdfwte	c2074			SAP Business

Feature

 Synchronize company database information from System Landscape Directory (SLD) in RSP 3.2.

- Landscape changes done in SLD on customer site are automatically replicated to RSP.
- RSP configuration and setup is much easier.
- No disruption of RSP results in case of landscape changes (e.g. exchange of database server or password change).

Remote Support Platform 3.2 SAP Business One, version for SAP HANA



Feature

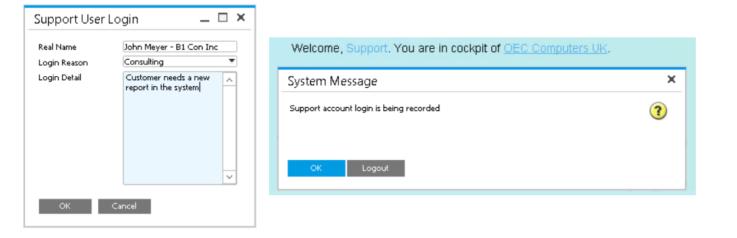
- Healing tasks for SAP Business One, version for SAP HANA.
- Perform instance backups of SAP HANA databases.

- SAP HANA databases can leverage the healing tasks delivered from RSP 3.2 to resolve any potential issues easily.
- Scheduling regular backups of the SAP HANA database and deleting old backups automatically saves maintenance time.
- Higher level of automation.



On-premise Support User





	ng sue Analysis sue Analysis	Darius	00-50-56-8C-1D-08 00-50-56-8C-1D-08	BGSOFWSSC21 BGSOFWSSC21	20150828 10:42:38	20150828 10:48:16
Setup Is	•		00-50-56-8C-1D-08	BGSOE)#/SSC21	20150020 12:21-50	
	•			COPCI WOODLES	20150828 13:21:58	
Setup Is	sue Anahrsis	Darius	00-50-56-8C-1D-08	BGSOFWSSC21	20150904 08:35:03	20150904 08:43:53
	and the starty and	Darius Heydar	00-50-56-8C-1D-08	BGSOFWSSC21	20150904 08:45:30	

Feature

- Special predefined support user is built into SAP Business One.
- Able to perform maintenance and support without needing an additional license.
- The support user is only available when RSP is activated and has uploaded an RSP system status report within the last 7 days.
- Login/ logout time and date, real name, reason and machine information is being logged and can be reviewed via Administration → License → Support User Log.

- No disruption to business, as no user is forced to logout during support and/or maintenance.
- Clear audit trail on support user activities.



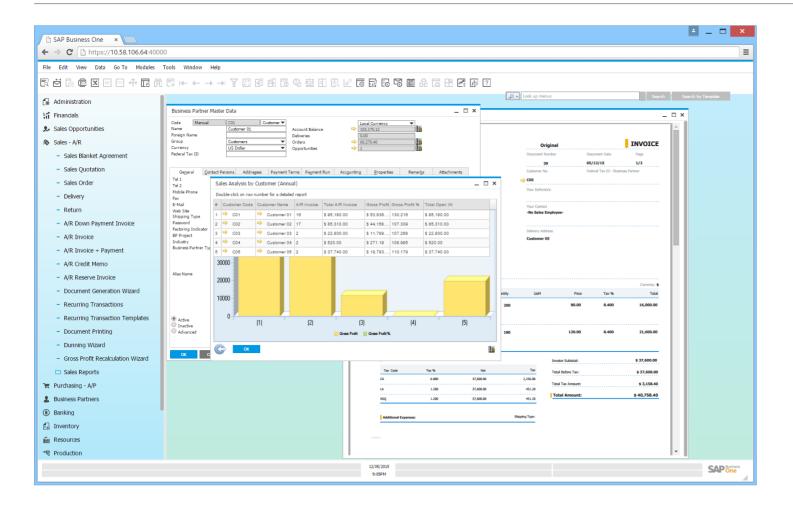


SAP Business One 9.2



Browser Access





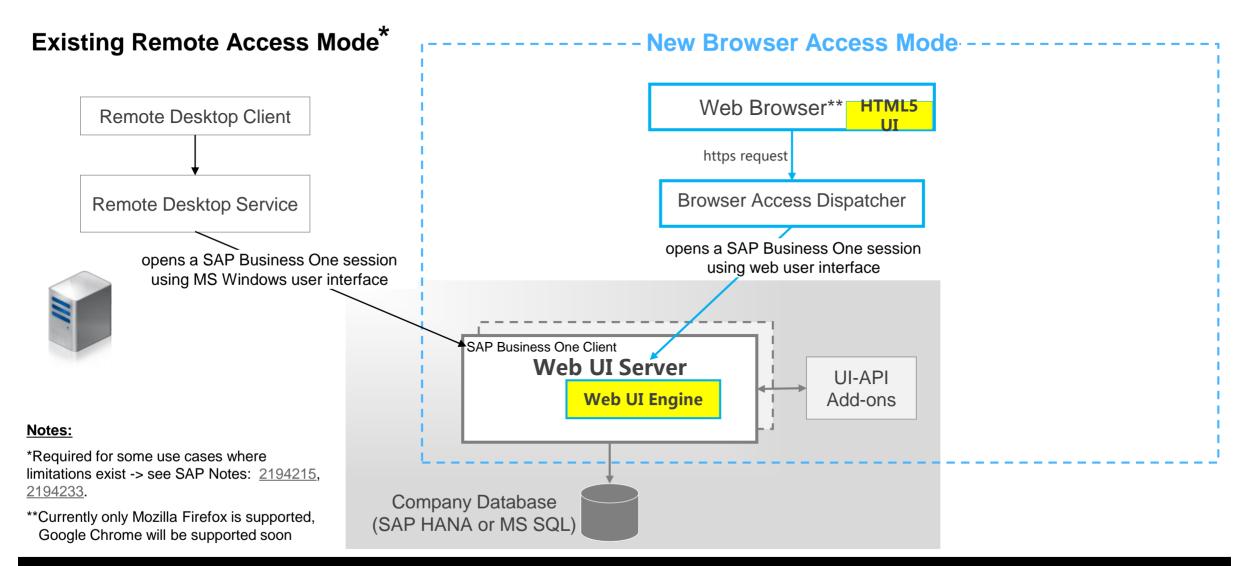
Feature

- Securely access SAP Business One from a Browser.
- Supports hybrid mode:
 - Users have the choice to use the SAP Business One client in MS Windows Desktop or Browser Access mode.

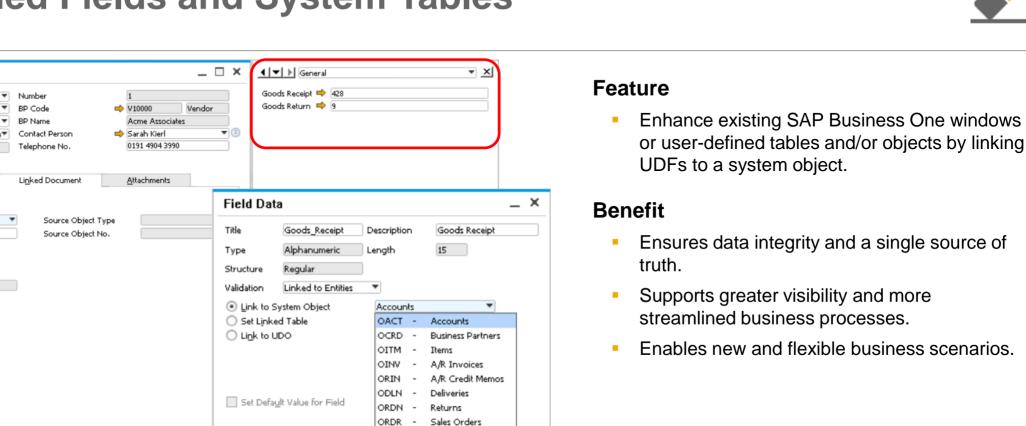
- No need to install and upgrade client software.
- Simpler lifecycle management with minimized eco-system effort.
- Lower overall total cost of ownership.
- Access securely from any location with a compatible browser.

Hybrid Infrastructure for Browser Access





User Defined Fields and System Tables



OPCH

ORPC

OPDN

ORPD

OPOR

OQUT

ORCT

OJDT

OVPM

OIGN OIGE

OWHS -

-

-

Mandatory Field

Add

A/P Invoices

Goods Return

A/P Credit Memos

Goods Receipt PO

Purchase Orders

Sales Ouotations

Journal Entries

Goods Issue

Warehouses

Incoming Payments

Outgoing Payments Goods Receipt



Activity

Activity

Subject

Assigned To

Assigned By

Personal

Link Draft

Document Type

Previous Activity

Document Number

Genera

Type

Phone Call

Jayson Butler

b 1

Show Documents Related to the BP

Liser

Vendor discussion

Content

▼ Javson Butle▼

Purchase Ouotation

Platform | Extensibility



Feature	Description
User Defined Table and User Defined Field Length	UDF (metadata level): 'Title' field increased to 50 characters; 'Description' field increased to 80 characters. UDT (DB schema level): 'Code' field increased to 50 characters; 'Name' field increased to 100 characters.
User Defined Objects	Form size settings are stored. When forms are resized and/or moved, the system will remember these settings upon next login.
User Defined Tables	In the User Defined Tables - Setup window a new object type 'No Object with Auto Increment' is added in the dropdown list of the Object Type field. When you apply this type, the application created a user-defined table with two fields Code and Name. The Code field is auto-increasing, therefore no need for manual input by the user.

Platform | Extensibility



Feature	Description
New UI API Modal Form	In UI API, you can now use the modal form feature. Add-on codes can create modal forms using either the Forms.AddEx method or the Application.LoadBatchActions method.
UI API Performance	Performance has been improved for: Loading data in grids for data tables; Changing settings of multiple rows and cells in Grid/Matrix. In UI API, the CommonSetting object now provides two XML based new methods CommonSetting.UpdateFormXML and CommonSetting.GetAsXML for batch operation.
UI API Item Level Event Filter	In UI API, a new optional filter type of item is added. If used, this filter will ensure that only events from the white listed items, that also match the event types and forms filters will be passed through the SDK.
New DI API Functions for Resources	New DI API functions related to the Resources module are available.



Thank you

SAP Global SME Business Unit I Rollout Services

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